



Asian Risks Management Services Limited advises corporates on risks in China and also individuals we help our clients to identify risks they should take into consideration to ensure continuity of operations we advise our clients on medical, property and casualty insurance. we are dedicated to provide bespoke risks management and insurance solutions to SME SMI including claims following up.

job title business development executive
reports to general manager of the company
dept bussiness development
office beijing with travel in china if required
job grade executive
role objective work closely with the general manager of the company to develop and administrate sales of insurance products distributed by the company
job description
1 prospection
2 meeting with prospects interested by medical insurance or general insurance
3 making and handing over quotations to potential clients
4 closing cases with clients when interested to buy
5 following up cases up to the payment of the premium by the client to the insurance company
remuneration fixed salary plus commission: fixed upon experience of the candidate
medical insurance
job requirements good command of written and spoken English
good interpersonal and communication skills
team player with customer-centric mentality
self-motivated, independent, able to work under pressure and possess sense of responsibility

If you are interested, please contact Marc Burban: +158 1036 3113, m.burban@asian-risks.com